



Schneider Electric non-financial results Q2 2017

July 27th, 2017



This quarter, our Planet & Society barometer reaches 8.91/10

Indicators & objectives 2017 - selection

Q2 2017

Q1 2017

PLANET

- **10%** CO₂ savings from transportation
- **100%** of products in R&D designed with *Schneider ecoDesign Way™*

17.2%

11.2%

100%

100%

PROFIT

- **75%** of product revenue with *Green Premium™* eco-label
- **100%** of our recommended suppliers embrace ISO 26000 guidelines

74.6%

75.2%

84.1%

83.7%

PEOPLE

- **64%** scored in our Employee Engagement Index
- **1,300** missions within Schneider Electric Teachers NGO

64%

64%

1,202

1,119

Highlights of Q2 2017:

- **100% of Schneider Electric's products** in R&D are eco-designed according to the demanding requirements of the *Schneider ecoDesign Way*.
- **Nearly 75%** of the revenues on the Group's products are made with *Green Premium* label. This quarter, the indicator is calculated on the new REACH list unveiled in July.
- **At 64%**, the Group's Employee Engagement Index remains at the target level and the participation rate achieves record level of 80%.

The Planet & Society barometer 2015-2017 - Results as of Q2 2017

Planet & Society barometer

Our megatrends 2015-2020 and our targets 2015-2017

	Start 01/2015	Results Q1 2017	Results Q2 2017	Target 12/2017
Overall score (out of 10)	3.00	8.79	8.91	9/10

PLANET							
	CLIMATE	1	10% energy savings	-	7.2%	8.7%	10%
		2	10% CO ₂ savings from transportation	-	11.2%	17.2%	10%
	CIRCULAR ECONOMY	3	Towards zero waste to landfill for 100 industrial sites	34	99	109	100
		4	100% of products in R&D designed with <i>Schneider ecoDesign Way</i> TM	-	100%	100%	100%

PROFIT							
	CLIMATE + DEVELOPMENT (Sustainability offers)	5	75% of product revenue with <i>Green Premium</i> TM eco-label	60.5%	75.2%	74.6%	75%
		6	100% of new large customer projects with CO ₂ impact quantification	-	16%	16%	100%
		7	120,000 tons of CO ₂ avoided through maintenance, retrofit and end-of-life services	-	122,250	139,004	120,000
		8	x5 turnover of Access to Energy program to promote development	-	x2.04	x2.10	x5
	ETHICS	9	100% of our recommended suppliers embrace ISO 26000 guidelines	48%	83.7%	84.1%	100%
		10	All our entities pass our internal Ethics & Responsibility assessment	-	93.4%	93.4%	100%

PEOPLE							
	HEALTH & EQUITY	11	30% reduction in the Medical Incident Rate (MIR)	-	27%	40%	30%
		12	One day training for every employee every year	79%	87.2%	85.3%	85%
		13	64% scored in our Employee Engagement Index	61%	64%	64%	64%
		14	85% of employees work in countries with Schneider gender pay equity plan	-	75%	75%	85%
	DEVELOPMENT	15	150,000 underprivileged people trained in energy management	73,339	131,153	136,906	150,000
		16	1,300 missions within Schneider Electric Teachers NGO	460	1,119	1,202	1,300

The arrow shows if the indicator has risen, stayed the same or fallen compared to the previous quarter. The colour shows if the indicator is above or below the objective of 9/10.

Life Is On



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