



# Schneider Electric non-financial results Q1 2017

April 20<sup>th</sup>, 2017



# This quarter, our Planet & Society barometer reaches 8.79/10

## Indicators & objectives 2017 - selection

Q1 2017

Q4 2016

### PLANET

- **10%** energy savings 7.2% 7.1%
- **Towards zero** waste to landfill for 100 industrial sites 99 99

### PROFIT

- **120,000 tons** of CO<sub>2</sub> avoided through maintenance, retrofit and end-of-life services 122,250 101,508
- **x5** turnover of Access to Energy program to promote development x2.04 x2.1

### PEOPLE

- **30%** reduction in the Medical Incident Rate (MIR) 27% 33%
- **150,000** underprivileged people trained in energy management 131,153 123,839

## In Q1 2017, Schneider Electric was awarded by:

- **Ethisphere, world's most ethical companies** listed for the 7<sup>th</sup> consecutive year
- **3<sup>rd</sup> company globally for clean-energy** in Carbon Clean 200 List
- **27<sup>th</sup> most sustainable company in the world** in Global 100 most sustainable corporations



# The Planet & Society barometer 2015-2017 - Results as of Q1 2017

## Planet & Society barometer

### Our megatrends 2015-2020 and our targets 2015-2017

	Start 01/2015	Results Q4 2016	Results Q1 2017	Target 12/2017
Overall score (out of 10)	3.00	8.48	8.79	9/10

PLANET							
	CLIMATE	1	10% energy savings	-	7.1%	7.2%	10%
		2	10% CO <sub>2</sub> savings from transportation	-	11.2%	11.2%	10%
	CIRCULAR ECONOMY	3	Towards zero waste to landfill for 100 industrial sites	34	99	99	100
		4	100% of products in R&D designed with <i>Schneider ecoDesign Way</i> <sup>TM</sup>	-	81.6%	100%	100%

PROFIT							
	CLIMATE + DEVELOPMENT (Sustainability offers)	5	75% of product revenue with <i>Green Premium</i> <sup>TM</sup> eco-label	60.5%	74.8%	75.2%	75%
		6	100% of new large customer projects with CO <sub>2</sub> impact quantification	-	16%	16%	100%
		7	120,000 tons of CO <sub>2</sub> avoided through maintenance, retrofit and end-of-life services	-	101,508	122,250	120,000
		8	x5 turnover of Access to Energy program to promote development	-	x2.1	X2.04	x5
	ETHICS	9	100% of our recommended suppliers embrace ISO 26000 guidelines	48%	82.3%	83.7%	100%
		10	All our entities pass our internal Ethics & Responsibility assessment	-	93.4%	93.4%	100%

PEOPLE							
	HEALTH & EQUITY	11	30% reduction in the Medical Incident Rate (MIR)	-	33%	27%	30%
		12	One day training for every employee every year	79%	92%	87.2%	85%
		13	64% scored in our Employee Engagement Index	61%	64%	64%	64%
		14	85% of employees work in countries with Schneider gender pay equity plan	-	75%	75%	85%
	DEVELOPMENT	15	150,000 underprivileged people trained in energy management	73,339	123,839	131,153	150,000
		16	1,300 missions within Schneider Electric Teachers NGO	460	1,065	1,119	1,300

The arrow shows if the indicator has risen, stayed the same or fallen compared to the previous quarter. The colour shows if the indicator is above or below the objective of 9/10.

Life Is On



**Schneider**  
Electric