



# Schneider Electric non-financial results Q4 2016

February 16<sup>th</sup>, 2017



# This quarter, our Planet & Society barometer reaches 8.48/10

## Indicators & objectives 2017 - selection

Q4 2016

Q3 2016

### PLANET

- **10%** energy savings
- **100%** of products in R&D designed with Schneider ecoDesign Way™

7.1%

5.9%

81.6%

46%

### PROFIT

- **100%** of new large customer projects with CO<sub>2</sub> impact quantification
- **All** our entities pass our internal Ethics & Responsibility assessment

16%

-

93.4%

79%

### PEOPLE

- **One day** training for every employee every year
- **85%** of employees work in countries with Schneider gender pay equity plan

92%

83%

75%

57%

## In 2016, Schneider Electric was awarded by:



Fortune Magazine: #24 / 50 Companies that are changing the world



**DJSI Industry Leader**  
for the 4th consecutive year



**CDP Climate Leader**  
part of the "Climate A list" for the 6th consecutive year

**Ethisphere, world's most ethical companies**  
listed for the 6th consecutive year

**FTSE4Good:** listed for the 1<sup>st</sup> time since inception in 2001



**4<sup>th</sup> company globally for clean-energy** in Carbon Clean 200 List

**12<sup>th</sup> most sustainable company in the world** in Global 100 most sustainable corporations



**10<sup>th</sup> greenest company in the world** in Newsweek Global Green Ranking



**Vigeo Eiris Industry Leader**

**Oekom Industry Leader**

# The Planet & Society barometer 2015-2017 - Results as of Q4 2016

## Planet & Society barometer

### Our megatrends 2015-2020 and our targets 2015-2017

	Start 01/2015	Results Q3 2016	Results Q4 2016	Target 12/2017
Overall score (out of 10)	3.00	7.65	8.48	8/10

PLANET	CLIMATE	1	10% energy savings	-	5.9%	7.1%	10%
		2	10% CO <sub>2</sub> savings from transportation	-	8.5%	11.2%	10%
PLANET	CIRCULAR ECONOMY	3	Towards zero waste to landfill for 100 industrial sites	34	91	99	100
		4	100% of products in R&D designed with <i>Schneider ecoDesign Way</i> <sup>TM</sup>	-	46%	81.6%	100%

PROFIT	CLIMATE + DEVELOPMENT (Sustainability offers)	5	75% of product revenue with <i>Green Premium</i> <sup>TM</sup> eco-label	60.5%	66.3%	74.8%	75%
		6	100% of new large customer projects with CO <sub>2</sub> impact quantification	-	-	16%	100%
7	120,000 tons of CO <sub>2</sub> avoided through maintenance, retrofit and end-of-life services	-	83,485	101,508	120,000		
8	x5 turnover of Access to Energy program to promote development	-	x3.3	x2.1 <sup>1</sup>	x5		
PROFIT	ETHICS	9	100% of our recommended suppliers embrace ISO 26000 guidelines	48%	72%	82.3%	100%
		10	All our entities pass our internal Ethics & Responsibility assessment	-	79%	93.4%	100%

PEOPLE	HEALTH & EQUITY	11	30% reduction in the Medical Incident Rate (MIR)	-	37%	33%	30%
		12	One day training for every employee every year	79%	83%	92%	85%
13	64% scored in our Employee Engagement Index	61%	63%	64%	64%		
14	85% of employees work in countries with Schneider gender pay equity plan	-	57%	75%	85%		
PEOPLE	DEVELOPMENT	15	150,000 underprivileged people trained in energy management	73,339	119,140	123,839	150,000
		16	1,300 missions within Schneider Electric Teachers NGO	460	1,203	1,065 <sup>2</sup>	1,300

The arrow shows if the indicator has risen, stayed the same or fallen compared to the previous quarter. The colour shows if the indicator is above or below the objective of 8/10.

<sup>1 2</sup> Change in scope of consolidation in Q4 2016

Life Is On



**Schneider**  
Electric