

With a score of 9.01/10 in Q3 2017, the Planet & Society barometer reaches its 2017 target one quarter before the deadline

- Schneider Electric selected for the 7th consecutive year in the CDP Climate A list (formerly Carbon Disclosure Project)
- The Group is the winner of the Integrated Thinking Awards' first edition

Rueil-Malmaison (France), October 26, 2017 – As per the previous three years, [Schneider Electric](#), the leader in digital transformation of energy management and automation, announces its financial and non-financial results, for the third quarter of 2017. Schneider Electric uses 16 indicators from the 2015-2017 Planet & Society barometer to measure its ambitious commitment to sustainable development on a quarterly basis. Reaching a total score of 9.01/10 at the end of September 2017, Schneider Electric exceeds its barometer target of 8.63/10 for the quarter. The barometer's score having reached 8.48/10 at the end of December 2016, its 2017 target has been restated at 9/10 instead of 8/10 initially.

The non-financial results by indicator are as follows:

Planet & Society barometer		Start 2015	Results Q2 2017	Results Q3 2017	Targets 2017
Planet Indicators					
Climate	10% energy savings	-	8.7%	9.2%	10%
	10% CO ₂ savings from transportation ⁱ	-	17.2%	11.6%	10%
Circular economy	Towards zero waste to landfill for 100 industrial sites	34	109	116	100 sites
	100% of products in R&D designed with <i>Schneider ecoDesign Way</i> TM	-	100%	100%	100%
Profit Indicators					
Climate & Development (sustainable offers)	75% of product revenue with <i>Green Premium</i> TM eco-label	60.5%	74.6%	75.9%	75%
	100% of new large customer projects with CO ₂ impact quantification ⁱⁱ	-	16%	16%	100%
	120,000 tons of CO ₂ avoided through maintenance, retrofit and end-of-life services	-	139,004	148,415	120,000
	x5 turnover of Access to Energy program to promote development ⁱⁱⁱ	-	x2.10	x2.09	x5
Ethics	100% of our recommended suppliers embrace ISO 26000 guidelines	48%	84.1%	84.6%	100%
	All our entities pass our internal Ethics & Responsibility assessment ^{iv}	-	79% ^v	88.7%	100%
People Indicators					
Health & Equity	30% reduction in the Medical Incident Rate (MIR)	-	40%	37%	30%
	One day training for every employee every year ^{vi}	79%	85.3%	85.2%	85%
	64% scored in our Employee Engagement Index ^{vii}	61%	64%	64%	64%
	85% of employees work in countries with Schneider gender pay equity plan ^{viii}	-	75%	75%	85%
Development	150,000 underprivileged people trained in energy management	73,339	136,906	143,756	150,000
	1,300 missions within Schneider Electric Teachers NGO ^{ix}	460	1,202	1,289	1,300
Overall combined score (out of 10)		3	8.91	9.01	9

Gilles Vermot Desroches, Sustainability Senior VP at Schneider Electric, commented: *"We are particularly proud to have been selected again in the CDP Climate A list in recognition of our strategy serving energy transition technologies and our efforts to reduce our own CO₂ emissions. This performance, achieved for the 7th year in a row, is particularly noteworthy and encourages us to continue our mission to bring energy for everyone, everywhere and at every moment with our technology. This Quarter, Schneider Electric is also the winner of the "Integrated Thinking" awards' first edition for the quality of its commitment, over time, in favor of a development model taking into account the economic, social, societal and environmental dimensions".*

Highlights of this quarter

On the Planet pillar:

- **The indicator "10% energy savings"** achieves 9.2% energy savings at the Group's main sites, covering 80% of its total published energy consumption. The Group's industrial activities include a high proportion of manual or automatic assembly, and few of its processes are highly energy-intensive. However, Schneider Electric wishes to set an example in the reduction of energy consumption, and uses its own technologies and software to drive energy efficiency and CO₂ reduction.
- **The indicator "Towards zero waste to landfill for 100 industrial sites"** has exceeded its target and, in the third quarter of 2017, registers 116 sites meeting the requirements of "Towards Zero Waste to Landfill". In 2015, a new environmental strategy was put in place, notably focused on a step up in waste management through the "Waste as Worth" program. This program, rolled out throughout the period of the 2015-2017 Schneider is On company program, includes, in addition to the indicator published in the Planet & Society barometer: the implementation of specific actions to reduce and reuse a maximum of thermoplastic, metal and transport packaging waste; and the implementation of an initiative to maximize value recovery from metal waste, focusing on sites generating the largest volumes.

On the Profit pillar:

- **The indicator "120,000 tons of CO₂ avoided through maintenance, retrofit and end-of-life services"** shows 148,415 tons of CO₂ avoided. Since 2009, Schneider Electric has been looking to create SF₆ gas recovery processes for end-of-life products around the world. Schneider Electric has structured and reinforced its commercial offers around the EOL (End-Of-Life) program through partnerships with hazardous waste management licensed holders, and other recycling companies. EOL is a service offer that can meet the need for timely or planned recycling of old appliances (standalone mode) or be grouped with an offer to upgrade ecoFit™-type installations (replacing old appliances with new, higher performance appliances).
- **The indicator "x5 turnover of Access to Energy program to promote development"** shows stable performance. Access to Energy program's turnover in Q3 2017 is 2.09 times higher than in Q3 2014. As a reminder, following the disposal of a subsidiary at the end of 2016, its sales were excluded from the 2016 result without modifying either the baseline of 2014 or the target by 2017, thus increasing the requirements linked to the objective of multiplying by 5 the turnover of 2014. Schneider Electric sets out to provide comprehensive energy access solutions that support revenue-generating entrepreneurial activities, foster community services or fulfill domestic needs. Products and solutions

are developed to meet a range of both individual and community needs across the energy chain, from portable lamps and solar home systems to decentralized small power plants, water pumping systems and street lighting.

On the People pillar:

- **The indicator "One day training for every employee every year"** remains stable above its target, with 85.2% of employees having received at least one training day in the year. In 2016, the Group redefined its training strategy around three components: a culture of inclusive training by pursuing its goal of one day training per year and per employee; the development of the best experts by function – this includes defining a learning path for positions considered crucial, insisting on experience and recommendations on top of formal training; a willingness to offer more digital content, that is richer and more social (in the social network meaning of the term), and take advantage of the My Learning Link platform to measure the activity as well as the impact of the training programs on employee productivity and commitment.
- **The indicator "150,000 underprivileged people trained in energy management"** continues to grow towards its goal, with 143,756 people trained. This quarter was marked by the launch in India of a new electrician training center for prisoners in Srinagar's Central Jail (Jammu and Kashmir). This project is part of our basic training, which is free and accessible to a large number of people, and adapted as much as possible to the local situation. After a few months, these training courses lead to the issuing of a certificate of competence by Schneider Electric.

The non-financial results for the third quarter of 2017 are available on our site www.schneider-electric.com/sri

About Schneider Electric

Schneider Electric is leading the Digital Transformation of Energy Management and Automation in Homes, Buildings, Data Centers, Infrastructure and Industries.

With global presence in over 100 countries, Schneider is the undisputable leader in Power Management – Medium Voltage, Low Voltage and Secure Power, and in Automation Systems. We provide integrated efficiency solutions, combining energy, automation and software.

In our global Ecosystem, we collaborate with the largest Partner, Integrator and Developer Community on our Open Platform to deliver real-time control and operational efficiency.

We believe that great people and partners make Schneider a great company and that our commitment to Innovation, Diversity and Sustainability ensures that **Life Is On** everywhere, for everyone and at every moment.

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ⁱ With the exception of the annual results, there is a time lag of one quarter in the reporting of this indicator: in Qn, the reported result is that of Qn-1.

ⁱⁱ Results measured annually from end-2016 (measurement tools deployed in 2015-2016).

ⁱⁱⁱ Following the disposal of a subsidiary at the end of 2016, its sales were excluded from the 2016 result without modifying either the baseline 2014 or the target by 2017.

^{iv} Bi-annual results in Q3 and in Q4.

^v Q3 2016 result.

^{vi} Measurement on a rolling year.

^{vii} Bi-annual results in Q2 and in Q4.

^{viii} Annual result in Q4.

^{ix} A change in the method for calculating this indicator was carried out in 2016, in order to avoid having the same volunteer, taking action several times during the year in the context of local missions, counted several times.