

## The Planet & Society barometer reaches 8.79/10 in Q1 2017, in line with its year-end target at 9/10

- 122 250 tons of CO<sub>2</sub> emissions avoided with Schneider Electric services for maintenance, retrofit and end-of-life of products
- 131,153 underprivileged people trained in energy management
- Schneider Electric 3<sup>rd</sup> global company serving energy transition according to the Carbon Clean 200 list
- Publication of the Group's 2<sup>nd</sup> integrated report

Rueil-Malmaison (France), April 20, 2017 – As per the previous three years, [Schneider Electric](#), the global specialist in energy management and automation, announces its financial and non-financial results, for the first quarter of 2017. Schneider Electric uses 16 indicators from the 2015-2017 Planet & Society barometer to measure its ambitious commitment to sustainable development on a quarterly basis. Reaching a total score of 8.79/10 at the end of March 2017, Schneider Electric exceeds its barometer target of 7.88/10. The barometer's score having reached 8.48/10 at the end of December 2016, its 2017 target has been restated at 9/10 instead of 8/10 initially.

The non-financial results by indicator are as follows:

Planet & Society barometer		Start 2015	Results Q4 2016	Results Q1 2017	Targets 2017
<b>Planet Indicators</b>					
<b>Climate</b>	10% energy savings	-	7.1%	<b>7.2%</b>	10%
	10% CO <sub>2</sub> savings from transportation <sup>i</sup>	-	11.2%	<b>11.2%</b>	10%
<b>Circular economy</b>	Towards zero waste to landfill for 100 industrial sites	34	99	<b>99</b>	100 sites
	100% of products in R&D designed with <i>Schneider ecoDesign Way</i> <sup>TM</sup>	-	81.6%	<b>100%</b>	100%
<b>Profit Indicators</b>					
<b>Climate &amp; Development (sustainable offers)</b>	75% of product revenue with <i>Green Premium</i> <sup>TM</sup> eco-label	60.5%	74.8%	<b>75.2%</b>	75%
	100% of new large customer projects with CO <sub>2</sub> impact quantification <sup>ii</sup>	-	16%	<b>16%</b>	100%
	120,000 tons of CO <sub>2</sub> avoided through maintenance, retrofit and end-of-life services	-	101,508	<b>122,250</b>	120,000
	x5 turnover of Access to Energy program to promote development <sup>iii</sup>	-	x2.1	<b>X2.04</b>	x5
<b>Ethics</b>	100% of our recommended suppliers embrace ISO 26000 guidelines	48%	82.3%	<b>83.7%</b>	100%
	All our entities pass our internal Ethics & Responsibility assessment <sup>iv</sup>	-	93.4%	<b>93.4%</b>	100%
<b>People Indicators</b>					
<b>Health &amp; Equity</b>	30% reduction in the Medical Incident Rate (MIR)	-	33%	<b>27%</b>	30%
	One day training for every employee every year <sup>v</sup>	79%	92%	<b>87.2%</b>	85%
	64% scored in our Employee Engagement Index <sup>vi</sup>	61%	64%	<b>64%</b>	64%
	85% of employees work in countries with Schneider gender pay equity plan <sup>vii</sup>	-	75%	<b>75%</b>	85%
<b>Development</b>	150,000 underprivileged people trained in energy management	73,339	123,839	<b>131,153</b>	150,000
	1,300 missions within Schneider Electric Teachers NGO <sup>viii</sup>	460	1,065	<b>1,119</b>	1,300
<b>Overall combined score (out of 10)</b>		<b>3</b>	<b>8.48</b>	<b>8.79</b>	<b>9</b>

Gilles Vermot Desroches, Sustainability Senior VP at Schneider Electric, commented: *"The Planet & Society barometer 2015-2017 reached 8.79/10 at the end of the first quarter of 2017. At the beginning of the year, we decided to revise the 2017 target to 9/10 instead of 8/10 initially, in order to take into account the exceptional increase we had seen in 2016. On The Planet pillar, 99 industrial sites of Schneider Electric now meet the requirements "Towards zero waste to landfill"; on the Profit pillar, 122,250 tons of CO<sub>2</sub> have been avoided with the services for maintenance, retrofit and end-of-life treatment of products that we provide to our customers; finally, on the People pillar, 131,153 underprivileged people have been trained in energy management as part of our Access to Energy program. This quarter, we are proud to have been selected for the 7<sup>th</sup> consecutive year in the Ethisphere list of the Most Ethical Companies, and in the Carbon Clean 200 list as the 3<sup>rd</sup> global company with the highest turnover serving energy transition. Finally, for Shareholders' Meeting on 25 April, we are publishing our second integrated report. Its purpose is to demonstrate in a few pages how the strategy that Schneider Electric deploys creates value for all its stakeholders".*

## Highlights of this quarter

On the Planet pillar:

- **The indicator "10% energy savings"** records 7.2% of energy consumption saved compared to 2014 on Schneider Electric sites; in this field, the Schneider is On company program includes the following objectives for the period 2015-2017: 10% energy savings over 3 years; deployment of ISO 50001 energy management certification for 150 sites (covering a significant share of the Group's energy consumption); identification of opportunities to reduce energy consumption through energy audits; promotion of renewable energy adoption on the Group's sites.
- **The indicator "Towards zero waste to landfill for 100 industrial sites"** exceeds its target for 2017, with 99 sites having recovered more than 99% of their metal waste and more than 97% of their non-metallic waste by weight of their annual waste production; waste management is one of the priorities of Schneider Electric's circular economy strategy; the "Waste as Worth" program aims to drastically reduce the amount of waste sent to landfill; the Group prioritizes waste reduction through improved product and process design; the waste is then re-used in industrial processes when possible, recycled by third parties, or recovered through the energy generated during its treatment; at the Group level, the waste recovery ratio has increased from 81% in 2009 to 93% in 2016 thanks to the action plans developed for each site.

On the Profit pillar:

- **The indicator "120,000 tons of CO<sub>2</sub> avoided through maintenance, retrofit and end-of-life services"** exceeded its target and reached 122,250 tons of CO<sub>2</sub> avoided since the end of 2014; Schneider Electric employs more than 12,000 professionals in its Field Services business and has centers dedicated to repairing, refurbishing, and maintaining its products (and those from other brands, in some locations), the purpose being to prolong products' lifespan and avoid any short-term obsolescence; these centers are located in the United States, Europe and Asia.
- **The indicator "x5 turnover of Access to Energy program to promote development"** shows a multiplication by 2.04 of the Access to Energy program's turnover in Q1 2017 compared to Q1 2014. The indicator covers sales in Africa, Asia and South America of all products and solutions that

provide modern access to energy to people living in rural and peri-urban areas: individual lighting, individual and collective electrification, energy services, training equipment and training contracts; following the disposal of a subsidiary at the end of 2016, its sales were excluded from the 2016 result without modifying either the baseline of 2014 or the target by 2017, thus increasing the requirements linked to the objective of multiplying by 5 the turnover of 2014.

On the People pillar:

- **The indicator "30% reduction in the Medical Incident Rate (MIR)"** already reaches 27% reduction in the Medical Incident Rate. It gathers the number of work incidents requiring medical treatment per million hours worked (i.e. average hours of 500 employees working for one calendar year), including injuries and occupational diseases, which may or may not have resulted in a day off. Schneider Electric holds the health and safety of its employees, customers and contractors as a core value and strives to be recognized as the industry's leading reference company in this regard. The Group has based its action plan for 2017 on the top hazards in its workplaces and the most serious employee injuries that have occurred, including: electrical safety, non-routine work & customer worksites, machine guarding, and road safety.
- **The indicator "150,000 underprivileged people trained in energy management"** shows 131,153 people trained; Schneider Electric's strategy for training underprivileged populations in the energy sector includes 3 key priorities: basic training over a few months, which is free and accessible to a large number of people, and adapted as much as possible to the local situation (these training courses lead to the issuing of a certificate of competence by Schneider Electric); single or multi-year training leading to qualifications, in partnership with local Ministries of Education, if not included within a bilateral logic. The training of trainers to support the effective and quality roll-out of training down the line; these actions are always implemented in partnership with local players and/or national or international non-profit organizations (NGOs, governments, etc.), and they systematically commit Schneider Electric's local subsidiary; they may be accompanied by funding for investments in materials and by missions of the Schneider Electric Teachers NGO's volunteers, which, if the need arises, enable the transfer of expertise.

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*The non-financial results for the first quarter of 2017 are available on our site [www.schneider-electric.com/sri](http://www.schneider-electric.com/sri)*

## About Schneider Electric

Schneider Electric is the global specialist in energy management and automation. With revenues of ~€25 billion in FY2016, our 144,000 employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies reshape industries, transform cities and enrich lives. At Schneider Electric, we call this **Life Is On**.

[www.schneider-electric.com](http://www.schneider-electric.com)

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<sup>i</sup> With the exception of the annual results, there is a time lag of one quarter in the reporting of this indicator: in Q<sub>n</sub>, the reported result is that of Q<sub>n-1</sub>.

<sup>ii</sup> Results measured annually from end-2016 (measurement tools deployed in 2015-2016).

<sup>iii</sup> Following the disposal of a subsidiary at the end of 2016, its sales were excluded from the 2016 result without modifying either the baseline 2014 or the target by 2017.

<sup>iv</sup> Bi-annual results in Q3 and in Q4.

<sup>v</sup> Measurement on a rolling year.

<sup>vi</sup> Bi-annual results in Q2 and in Q4.

<sup>vii</sup> Annual result in Q4.

<sup>viii</sup> A change in the method for calculating this indicator was carried out in 2016, in order to avoid having the same volunteer, taking action several times during the year in the context of local missions, counted several times.