

# Schneider Electric hosts a Capital Markets Day for investors and financial analysts

Rueil-Malmaison (France), November 9, 2023 - Schneider Electric, the global leader in the digital transformation of energy management and automation, is today hosting a Capital Markets Day for investors and financial analysts, in-person and via live webcast from the Tottenham Hotspur Stadium in London.

The live webcast can be accessed via the following link: <a href="https://www.se.com/ww/en/about-us/investor-relations/capital-markets-day.jsp">https://www.se.com/ww/en/about-us/investor-relations/capital-markets-day.jsp</a>

Peter Herweck, Chief Executive Officer, commented:

"I am delighted to be with our investors and financial analysts today at the Tottenham Hotspur stadium, a showcase of a sustainable sports venue powered by Schneider Electric. No better place to lay out our vision for The Next Frontier of growth with our unique and differentiated electrification and digitization portfolio to drive sustainability. I look forward to interacting with this important stakeholder group."

Beginning at 8.30am GMT, the event will showcase The Next Frontier of the Group's strategy under CEO Peter Herweck. Mr. Herweck will share key priority areas and topics of focus from his perspective as CEO. He will elaborate on the positioning of the Group, the megatrends set to drive growth in coming years, the implications for Schneider's end-markets and the characteristics that make Schneider's operating model unique.

The full-day event will include multiple sessions where participants will hear from different members of the Schneider Electric executive team, as well as hearing from customers across a broad range of endmarkets and segments.

The agenda includes presentations/discussions on the following topics:

- 1. The Next Frontier Industrial Tech for the Future (Strategy keynote)
- 2. Our agnostic software portfolio
- 3. Our offers and positioning in key segments
- 4. Our cutting-edge innovation culture
- 5. The Next Frontier Translation to Value (Finance keynote)
- 6. Q&A session

In-person participants will have the opportunity to see Schneider's technology in action with several compelling offers showcased in a demonstration area specifically set-up for this purpose.

In addition, attendees will also have the opportunity to tour the Tottenham Hotspur Stadium – the world's most technologically advanced stadium, host of the first ever net zero carbon football match – which is fully equipped with Schneider Electric technology, incorporating offers of both Energy Management and Industrial Automation.

ISIN: FR0000121972

# Financial Information



Across the different sessions, a clear perspective on the evolution of the Group's Equity Story will be demonstrated, in tandem with the corresponding financial implications. CFO Hilary Maxson will further elaborate on the financial framework demonstrating how The Next Frontier of Schneider's strategy translates into value for shareholders.

Based on its current view and assuming no major changes to the macro-economic and geopolitical environment. Schneider Electric today announces its medium-term financial targets as follows:

### 2024-27 Financial Targets:

- Organic revenue growth of between +7% to +10%, CAGR 2023-20271
- Organic expansion of Adjusted EBITA margin of around +50 basis points, CAGR 2023-2027<sup>1</sup>

#### Longer-term ambitions:

- Organic revenue growth of 5%+ on average across the economic cycle
- To consistently be a Company of 25<sup>2</sup> across the economic cycle
- Cash conversion ratio<sup>3</sup> expected to be around 100%, on average, across the economic cycle

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The Capital Markets Day presentations will be available at www.se.com after the event and there will be a live webcast of the formal presentations. A recording of the webcast will be made available after the conclusion of the event.

# **About Schneider Electric**

Schneider's purpose is to empower all to make the most of our energy and resources, bridging progress and sustainability for all. We call this Life Is On.

Our mission is to be your digital partner for Sustainability and Efficiency.

We drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.

We are the most local of global companies. We are advocates of open standards and partnership ecosystems that are passionate about our shared Meaningful Purpose, Inclusive and Empowered values.

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Schneider Electric Amit Bhalla Tel: +44 20 4557 1328

Investor Relations

www.se.com ISIN: FR0000121972 Press Contact: Schneider Electric Anthime Caprioli Tel: +33 6 45 63 68 35 Press Contact: Primatice Olivier Labesse **Hugues Schmitt** Tel: +33 6 79 11 49 71

<sup>&</sup>lt;sup>1</sup> 4-year CAGR

<sup>&</sup>lt;sup>2</sup> Sum of organic revenue growth % and adj. EBITA margin %

<sup>&</sup>lt;sup>3</sup> Free Cash Flow as a proportion of Net Income (Group Share)